# Particulars About Your Organisation Organisation Name Archer Daniels Midland (ADM) Corporate Website Address http://www.adm.com Primary Activity or Product = Oil Palm Growers = Processor and/or Trader Related Company(ies) No Membership Membership Number Membership Category Membership Sector

2-0060-07-000-00 Ordinary Palm Oil Processors and/or Traders

# Oil Palm Growers

# **Operational Profile**

- 1.1 Please state your main activities as a palm oil grower
  - Palm oil grower (no mill)

2.1.1 Total landbank licensed / owned (ha)	
12,817.00	
2.1.2 Total landbank for oil palm cultivation (ha)	
8,040.00	
2.1.3 Total land managed for conservation that is set aside	(ha)
7,399.00	
2.2.1 Mature area (ha)	
0.01	
2.2.2 Immature area (ha)	
5,418.00	
2.2.3 Total area of estate plantations - planted (ha)	
5,418	
2.3.1 Area certified (ha)	
0	
2.3.2 Number of estates/Management Units	
14	
2.3.3 Number of estates/Management Units certified	
2.4.1 Indonesia - Please indicate which province(s)	
2.4.2 Malaysia - please indicate which state(s)	
2.4.3 Other - please indicate which country(ies)	
Brazil	

# 2.5.2 Schemed

Independent

Area of "Independent" smallholder plantations - planted: ha

Area of "Independent" smallholder plantations - certified:

2.6.1 Area planted in this reporting period

2030.00

2.6.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?

Yes

2.7.1 Do you source for FFB from third parties i.e. FFB that is not sourced from your own plantation(s), scheme smallholders or contracted outgrowers?

No

2.8.1 Number of Palm Oil Mills operated

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2.8.2 Number of Palm Oil Mills certified

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2.8.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated

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2.8.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified

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2.9.1 Total annual Crude Palm Oil production capacity (tonnes)

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2.9.2 Total annual Palm Kernel production capacity (tonnes)

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2.9.3 Total annual Palm Kernel Oil production capacity (tonnes)

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2.9.4 Total annual FFB processing capacity (tonnes)

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# Supply Chain Used

3.1 Which supply chain options do you sell RSPO-certified palm oil products through?

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**Time-Bound Plan** 

4.1 Date of first RSPO estate certification (planned or achieved) 2016 4.2 Time-bound plan - Year expected to achieve 100% RSPO certification of estates 2018 4.3 What are your interim milestones towards achieving RSPO certification commitment (year and progressive CSPO%) please state annual targets/strategies 4.4 Timebound plan - Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers 2019 4.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%) - please state annual targets/strategies 4.6 Time-Bound plan - Year expected to achieve 100% RSPO certification of independently sourced FFB 2020 4.7 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%) - please state annual targets/strategies 4.8 Which countries that your organization operates in do the above commitments cover? Brazil **Concession Map** 5.1 With regards to the GA resolution 6g that call for map submission by ACOP 2014 deadline. Please upload your estate location concession maps in KML or SHP format here: (RSPO General Assembly resolution 6g calling for map submissions by ACOP 2014 deadline)

Uploaded files:

mapa-de-localizacao-das-propriedades\_a3.zip

Map data declaration

I hereby declare that map data submission represents 100% of an oil palm growers' concession sites (both RSPO certified and uncertified)

### **GHG Emissions**

6.1 Are you currently assessing your operational GHG emissions?

6.1.1 What GHG assessment tool or method are you currently using?

6.1.2 When do you plan to start assessing your operational GHG emissions in line with the requirements of C5.6?

# 2017

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6.2 What is your operational GHG emission value (tCO2e/tCPO)? (refer to P&C C5.6)

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6.3 What is the projected GHG emission associated with your new plantation development(s) (tCO2e)? (refer to P&C C7.8)

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## **Actions for Next Reporting Period**

### 7.1 Outline actions that you will take in the coming year to advance your plans for certification

Joint participation with PROFOREST to establish a model to certify smallholders in Latin America.

### 7.2 Outline actions that you will take to promote CSPO along the supply chain

Conversations with major customers along the supply chain to offer CSPO after the mill starts operation.

### **Reasons for Non-Disclosure of Information**

8.1 If you have not disclosed any of the above information, please indicate the reasons why

Other

# **Conflict and Complaints Mechanism**

9.1 Has your Company put in place any mechanism to resolve any conflict?

Uploaded files:

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### Mechanism details to resolve conflicts.

1-800 number + bi monthly visits to attend local integrated farmers. Meetings with local communities to address relevant issues.

### 9.2 Has your company any ongoing land conflict?

No

# **Palm Oil Processors and Traders**

# **Operational Profile**

### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Biofuel producer
- Animal feed supplier

**1.2 Operation and Certification Progress** 

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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1.3 Total volume of all palm oil products handled in the year (Tonnes)

1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

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1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

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1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1 Book & Claim			-
1.4.2 Mass Balance			
1.4.3 Segregated			
1.4.4 Identity Preserved			
1.4.5 Total volume of Oil Palm handled that is RSPO-certified:			

What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe 33% India --% China --% South East Asia --% North America --%

What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe 32% India --% China --% South East Asia --% North America --%

## **Time-Bound Plan**

2.1 Date of first supply chain certification (planned or achieved)

2010

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

### 2014

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

All major palm oil refining facilities worldwide have been RSPO certified and are able to meet existing market demand for RSPO oil and derivatives.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2020

### 2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

We currently meet all our customers demand for sustainable palm oil. Our processing facilities can accommodate greater throughput pending customer demand. If customer demand increases for sustainable crude palm oil, the market and ADM will respond by working to supply the customer with the products that they are willing to procure. The supply chain is largely driven by market demand. ADM will nevertheless continuously aim to stimulate additional demand and uptake of RSPO CSPO through Olenex, its strategic marketing partnership with Wilmar in Europe.

### 2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

We promote RSPO and RSPO CSPO in our engagement with relevant stakeholders and customers, and actively state our market readiness to meet our customers demand for RSPO certified palm products. Please also see Q 2.5 and Q 4.1.

### **GHG Emissions**

### 3.1 Are you currently assessing the GHG emissions from your operations?

Yes

3.2 Do you publicly report the GHG emissions of your operations?

Yes

### **Actions for Next Reporting Period**

### 4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Proactive Production, Marketing and Promotion:

1) In 2015, ADM published its No-Deforestation Policy. With this policy ADM commits to build traceable and transparent agricultural supply chains that protect forests worldwide. ADM hereby commits to the following standards in our palm oil supply chain: 1. No Deforestation of High Carbon Stock (HCS) Forests or High Conservation Value (HCV) Areas 2. No Development on Peatlands, regardless of depth 3. No Exploitation of People and Local Communities.

http://www.adm.com/en-US/company/Documents/ADM%20No%20Deforestation%20Policy.pdf

2) ADM will work closely with The Forest Trust to begin mapping our palm oil supply chain and expeditiously develop appropriate action plans to create a more sustainable, traceable supply chain. These plans will also incorporate information gathered in the course of our implementation of Our Commitment to Human Rights. We will publish the action plans and provide regular updates of our progress.

http://www.tft-earth.org/stories/news/adm-commits-to-no-deforestation/

3) In May 2014, ADM announced its intention to exclusively offer 100% RSPO certified sustainable palm oil to its North American customers by the end of 2015. We plan to continue to work with customers to transition to sustainable sources of palm within the framework of their corporate sustainability goals. ADM's North American Oils group by working with Wilmar International Limited will thus be able to offer its customers palm oil products which meet the RSPO Mass Balance standard, and is sourced from crops that are responsibly grown and harvested.

4) 4) ADM will continually promote the benefits of RSPO certification and will invite its customers to participate in its efforts to secure a sustainable palm oil supply chain by guiding them to become RSPO members. In addition to participating in RSPO meetings and summits, ADM will also actively foster and market CSPO as well as RSPO certified products by documenting ADMs food ingredients containing CSPO.

5) In South America, ADM established a palm oil plantation in line with the RSPO Principles and Criteria. The initiative is supported by a Government program to develop smallholders in Brazil. After doing the proper HCV and social assessment ADM went through a worldwide public consultation (at RSPO's website) for new plantations (NPPs) in Brazil and found no objections. We have planted 7.500 hectares of palm oil following RSPO's P&Cs, of which 5.500 hectares in partnership with farmers, and another 2.000 hectares with 270 integrated smallholders.

6) After acquiring 100% ownership of Toepfer International, ADM will support former Toepfer locations with RSPO supply chain certification in case it is intended to handle palm oil products.

### Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

### Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Water, land, energy and carbon footprints P-Policies-to-PNC-waterland.pdf
- Land Use Rights
   P-Policies-to-PNC-landuseright.pdf
- Ethical conduct and human rights P-Policies-to-PNC-ethicalconducthr.pdf
- Labour rights P-Policies-to-PNC-laborrights.pdf
- Stakeholder engagement
   P-Policies-to-PNC-stakeholderengagement.pdf

### 6.2 Where relevant, what prevents you from trading/processing only CSPO?

An industry supply-chain matured by market demand.

### **Commitments to CSPO uptake**

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

No

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Please explain why:

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7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

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### **Concession Map**

Do you agree to share your concession maps with the RSPO?

Yes

Uploaded files:

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# Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

- Negative sentiment on Palm Oil related to both health and

environmental issues in Europe (specifically Nordics, Belgium, France, Germany, Italy)

- Skepticism in the European market toward RSPO because of the alleged lack of enforcement and missing criteria for NO

deforestation and NO new development on peat

- Mismatch on supply and demand when it comes to palm fractions

- Often RSPO premium is perceived too high, specifically for derivatives. The link with certification efforts upstream are often unknown or disregarded.

- Lately, "Traceable" palm oil is increasingly requested as a substitute for "Sustainable" palm oil.

- In some case the RSPO standard can be interpreted in multiple ways. This leads to misunderstanding in the market (e.g. Final Refinery definition, eTrace use obligatory, RSPO/ISCC double certification, license or certification for traders).

 Missing recognition of other equivalent sustainability schemes (like ISCC) by RSPO does not support the development of sustainable markets for palm oil.

### 2 How would you qualify RSPO standards as compared to other parallel standards?

Cost Effective:
Yes
Robust:
No
Simpler to Comply to:
Yes
3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

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certified products by documenting ADM's food ingredients containing CSPO. We promote also the RSPO and RSPO CSPO in our engagement with relevant stakeholders and customers, and actively state our market readiness to meet our customers demand for RSPO certified palm products. For more information please see <a href="http://www.adm.com/en-US/responsibility/2013CorporateResponsibilityReport/Pages/Palm.aspx">http://www.adm.com/en-US/responsibility/2013CorporateResponsibilityReport/Pages/Palm.aspx</a>

### 4 Other information on palm oil (sustainability reports, policies, other public information)

http://www.adm.com/en-US/responsibility/2013CorporateResponsibilityReport/Pages/Palm.aspx